



Confidentiality Statement

This training program and its materials contain proprietary information, confidential information and business trade secrets and is the exclusive intellectual property of Safeguard Properties, LLC. Any unauthorized, copying, distribution or other use of this training program or its materials is strictly prohibited.

© 2011 Safeguard Properties LLC. All rights reserved.

This material is confidential and may not be copied, used or distributed without the written permission of Safeguard Properties LLC.

Customer Service = Resolution



Safeguard
Properties

Safety Pool Covers:
Measuring Properly

Safety Pool Covers

V.S.

Wood, Wire & Plastic



Safety Pool Covers

- **Excellent Price**
- **Security**
- **Superb Quality**
- **Great Appeal**
- **Increases Resale Value**
- **Better for Banks**
- **Easy Installation for Contractors**

V.S.

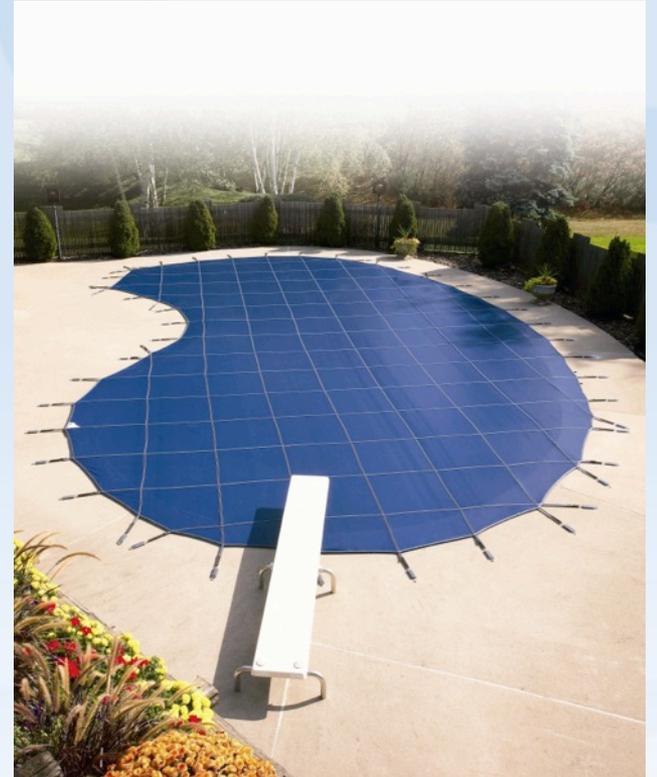
Wood, Wire & Plastic

- **More Labor Intensive (Installation & breakdown)**
- **More Expensive**
- **Bad Security**
- **Litigation Risk**
- **Bad for Resale**
- **Bad for Banks**
- **Eye Sore**

Custom Pools



Pools come in endless shapes & sizes, which is why properly measuring your pool for a safety cover is essential to providing the best fit possible.



***There are 5 steps to accurately measure
for a custom pool cover:***

- 1. Sizing the pool area.**
- 2. Select your reference line.**
- 3. Plotting points around the pool perimeter.**
- 4. Measuring your points plotted around the pool.**
- 5. Objects surrounding the pool.**

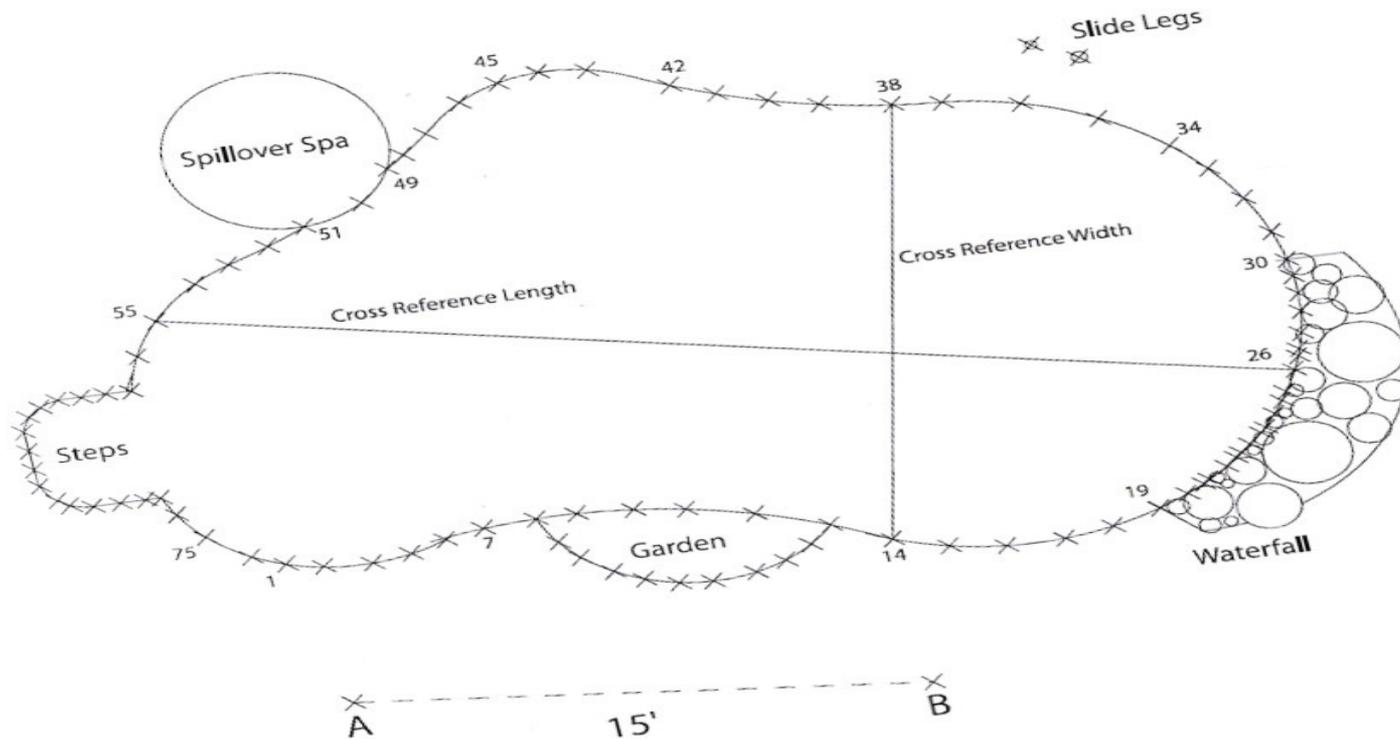
Step # 1

Sizing the pool area

- ***The suggested amount of concrete required to secure the safety pool cover is 2-4 feet.***
- ***If there is enough concrete to use a standard size pool cover to secure the custom pool shape; that would be more time efficient and cost effective way to go.***
- ***If there's not 2-4 feet to work with, it needs to be noted in your order so the supplier can supply shorter straps, yard stakes or what ever necessary to secure properly.***



AB Reference Line



Step # 2

Select Reference Line

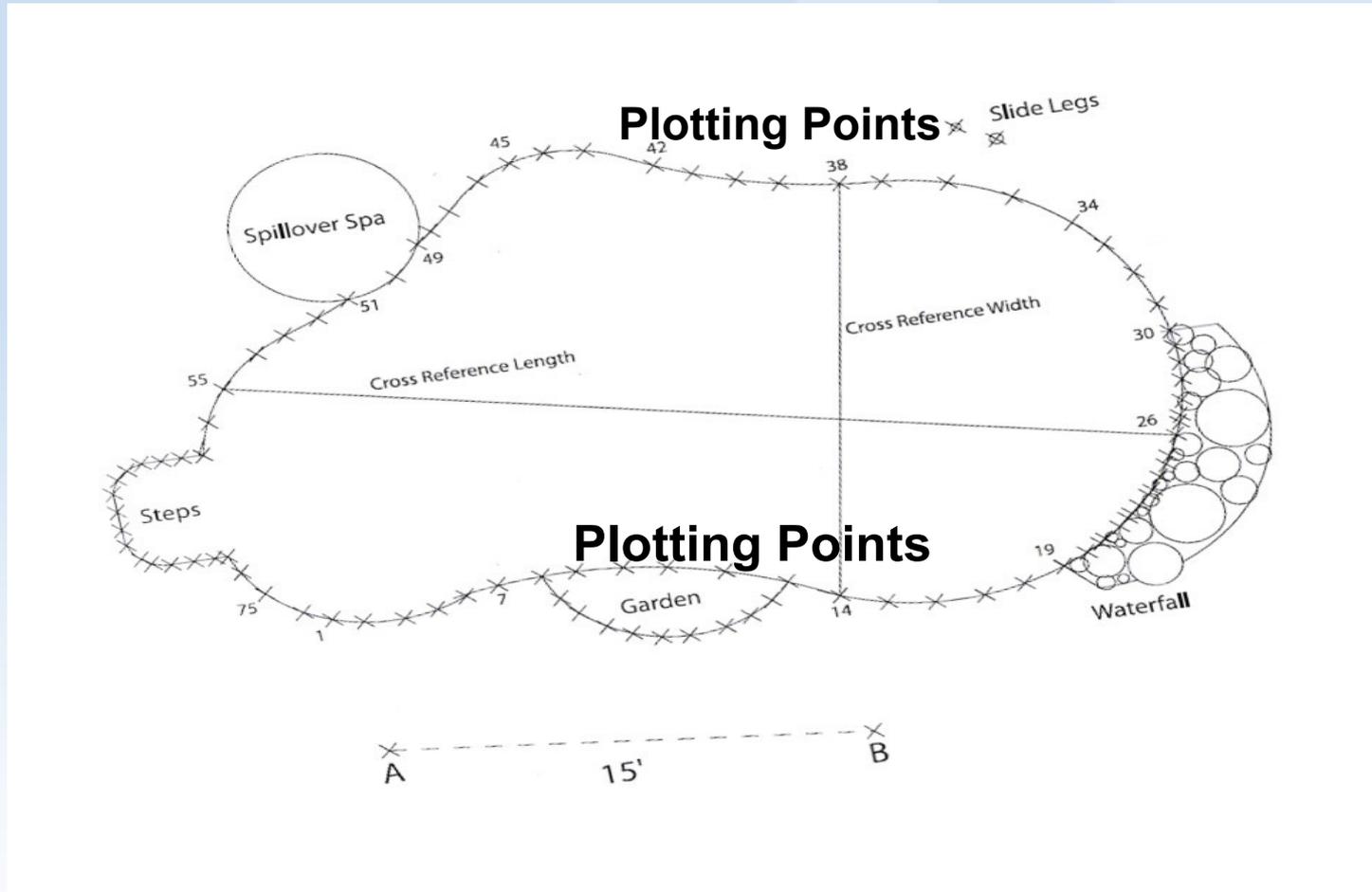
- **When selecting the AB reference line along the length of the pool, allow 3-5 feet distance.**
- **Your reference line should run parallel, and never cross the pool.**
- **Your AB line should be in the range of $\frac{2}{3}$ the length of the pool.**



Select Reference Line Cont.



Plotting Points Around the Perimeter of the Pool



Step # 3

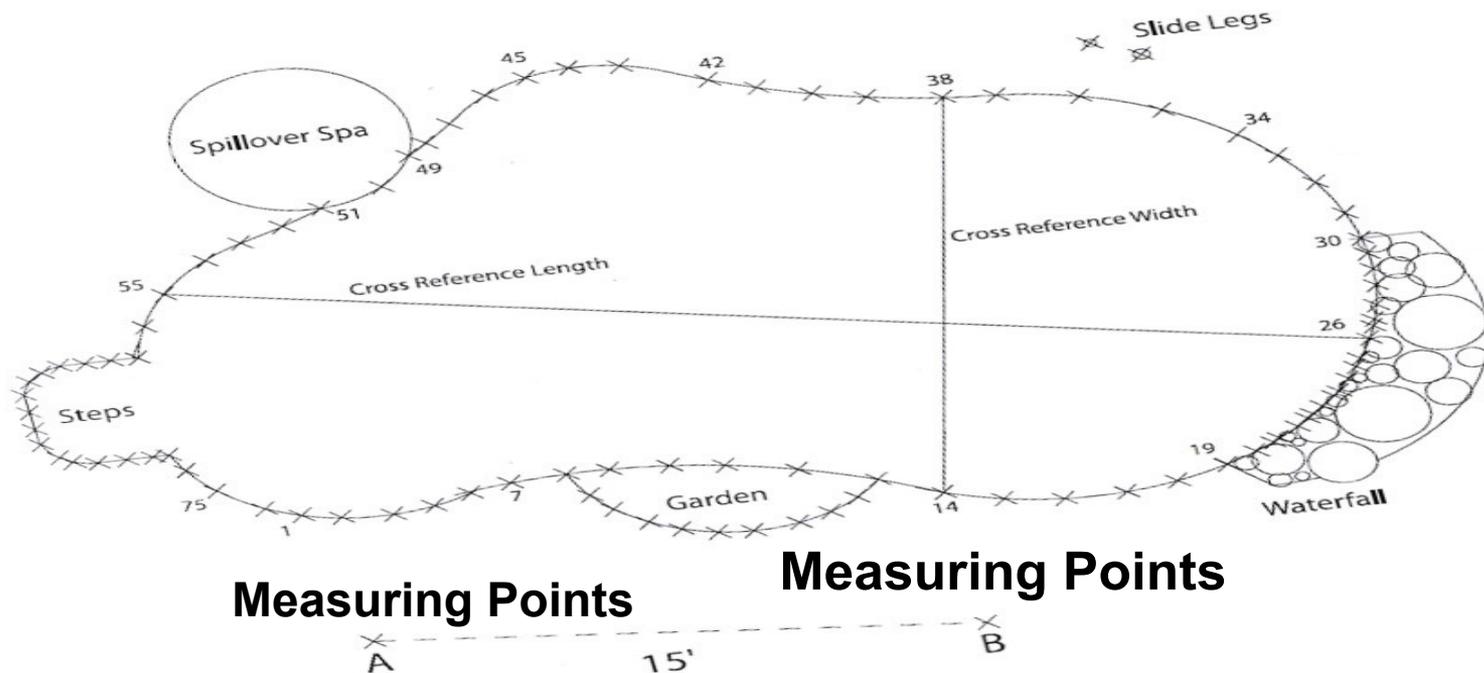
Plotting points around the perimeter of the pool.

- **At the center of the AB line, begin plotting points around the perimeter of the pool starting clockwise from point 1.**



- **Spacing between main measuring points should be 12" to 18" apart on the main part of the pool. The first and last point should remain consistent.**
- **Radius Curves need to be chalked approximately 6"-1'.**

Measuring the Points Plotted Around the Pool



Step # 4

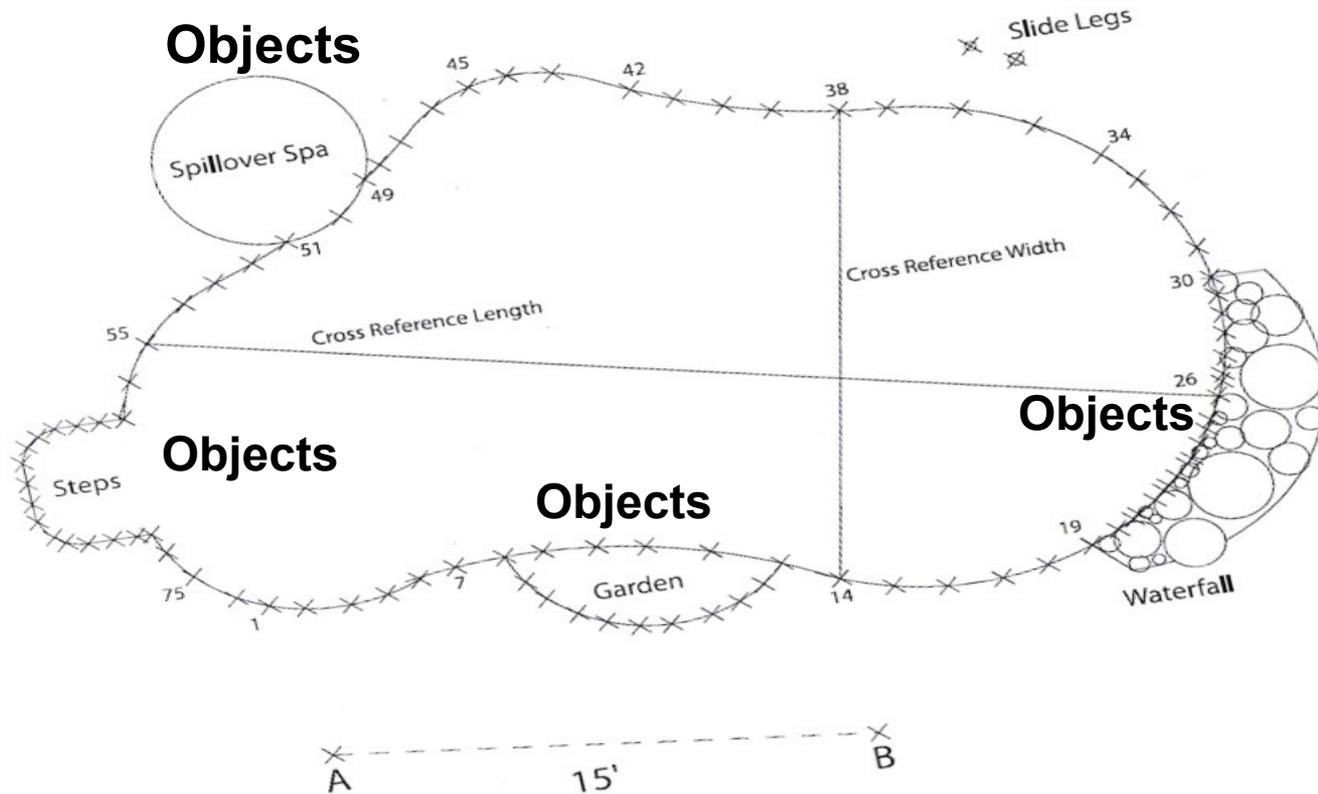
Measuring the points plotted around the pool

- **Begin to measure by securing one end of your tape measure to point A & measure to point # 1 along your pools perimeter.**
- **Continue this process from point A to all of the remaining numbered locations around your pool.**
- **Repeat this process for point B as well.**
- **Your measurements from point A to B should start at the same location & should follow the same line of measurement.**





Objects Surrounding the pool



Objects surrounding the pool

- **Non removable objects that are surrounding the pool need to have the start, stop and height of the step up measured.**
- **Waterfalls & Rocks: Measured with depth, height, and width of the structure.**
- **Ladders & Handrails: Measured by the distance between each post.**
- **Slide legs: Measure the distance between the slide legs and also the distance from the pools edge to each individual slide leg.**



Questions?

